



State Information Technology Agency (SOC) LTD
Registration number 1999/001899/30

Ref: SITA OEM SCM CIRCULAR
Date: 9 March 2018

TO: ACCOUNTING OFFICERS OF DEPARTMENT AND CONSTITUTIONAL INSTITUTIONS
ACCOUNTING AUTHORITIES OF ALL PUBLIC ENTITIES
HEAD OFFICIALS OF ALL PROVINCIAL TREASURIES
ACCOUNTING OFFICERS OF ALL MUNICIPALITIES
ACCOUNTING OFFICERS ALL MUNICIPAL ENTITIES

SITA SCM OEM CIRCULAR 1 OF 2017/2018

SUPPLEMENTRY NOTE ON NATIONAL TREASURY SCM CIRCULAR NO 3 of 2017/2018: FINALISATION OF EIGHT OEM FRAMEWORK AGREEMENTS

1. PURPOSE

- 1.1 The purpose of this State Information Technology Agency (SITA) Circular is to provide Organs of State with additional information on National Treasury's SCM Circular No 3 of 2017/2018 which refers to the framework agreements that SITA entered into with the following eight Other Equipment Manufacturers (OEMs): CA Technologies, Cisco, DELL/EMC, Esri, IBM, Microfocus, SAP and Software AG.
- 1.2 The Oracle negotiation is still in progress and SITA does not anticipate completing this framework agreement within the 2017/2018 financial year.
- 1.3 Adobe took a decision not to negotiate with SITA and as such the withdrawal of Circular 10 of 2016/17 applies and affected institutions using Adobe should go out to open market to test for all competitive compatible products.

2. TERMS OF OEM FRAMEWORK AGREEMENTS

- 2.1 The new Framework Agreements between SITA and the eight OEM's is the culmination of an extensive negotiations process which allows Organs of State to benefit from preferential pricing that will deliver significant savings to the Government.
- 2.2 The Framework Agreements are applicable to all Organs of State and OEM products, software and maintenance can be procured with immediate effect

2.3 The Framework Agreements address the following listed categories by OEM

OEM	PRODUCT CATEGORY
CA Technologies	Licences Maintenance
DELL/EMC	Licences Maintenance
CISCO	Product Licences Maintenance
ESRI	Licences Maintenance
IBM	Licences & Support Subscription Services
MICROFOCUS	Licences Maintenance
SAP	Products Software Maintenance
SOFTWARE AG	DBP Licences Adabas Licences Maintenance

2.4 The commercial terms in the Framework Agreements specifically exclude professional services which will be procured through service providers on competitive bids with preference given to SMME and black business.

3. IMPLEMENTATION AND SITA SUPPORT

3.1 Given the extreme budget and fiscal pressure addressed by the Minister of Finance in his budget speech Organs of State are strongly encouraged to pursue the commercial benefits provided through the provisions of National Treasury SCM Circular 3 of 2017/18 as well as this SITA SCM Circular. These circulars will be shared with the Auditor General in order to assist in evaluating value for money.

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- 3.2 All Organs of State are eligible to purchase the relevant OEM products, software and maintenance support services through SITA using the new OEM Framework Agreements. The engagement model and process for procurement through SITA is attached as addendum 1.
- 3.3 Those organs of state that are not compelled to procure through SITA and wish to follow their own procurement process should follow the process as depicted in addendum 2. SITA is required to validate that the Framework Agreements are correctly applied and to keep track of OEM spend and the contract management of products and licences in order to facilitate consolidation and licence transferability.
- 3.4 A separate email address (circular3of2018@sita.co.za) has been created to handle general queries.
- 3.5 The following SITA SCM specialists are assigned as per OEM allocation in the table below to support specific procurement requirements from Organs of State.

OEM	SITA CONTACT
CA Technologies	Emmah Mpya Emmah.mpya@sita.co.za 012 482 2673
DELL/EMC	Emmah Mpya Emmah.mpya@sita.co.za 012 482 2673
CISCO	Maphefo Mojapelo Maphefo.mojapelo@sita.co.za 012 482 2588
ESRI	Maphefo Mojapelo Maphefo.mojapelo@sita.co.za 012 482 2588
IBM	Malefa Mpitso Malefa.mpitso@sita.co.za 012 482 2983
MICROFOCUS	Maphefo Mojapelo Maphefo.mojapelo@sita.co.za 012 482 2588
SAP	Malefa Mpitso Malefa.mpitso@sita.co.za 012 482 2983
SOFTWARE AG	Emmah Mpya Emmah.mpya@sita.co.za 012 482 2673
ORACLE	Malefa Mpitso Malefa.mpitso@sita.co.za 012 482 2983

4. INFORMATION

Sithembele Senti

Executive: Multi Stakeholder Projects

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Louis Schlebusch

Vendor Management Services

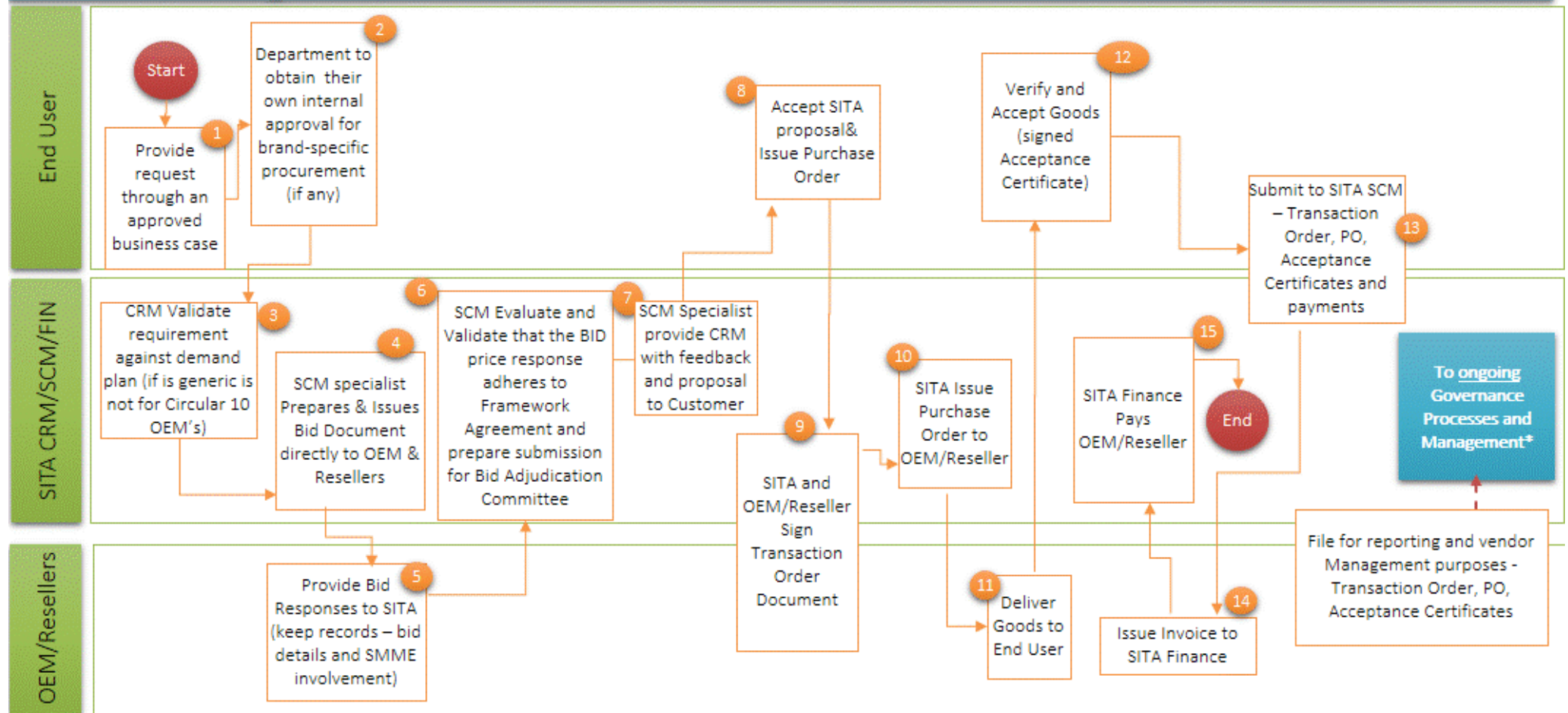
Email: louis.schlebusch@sita.co.za

Tel: (012) 482 2588

Regards

Dr. S. Mohapi
Chief Executive Officer

Addendum 1: NT SCM Circular 3 of 2017/18 - OEM Engagement Model for all Organs of State through SITA



Addendum 2: NT SCM Circular 3 of 2017/18 - Engagement Model for Organs of State that qualify for procurement through their own departmental process

